AND DREAMS TO REALITY
LLC'S AMENDED MOTION TO
DISMISS

Motion Hearing: 6/28/24, 1:30 p.m. PT

Action Filed: April 9, 2024

Hearing: June 7, 2024, 1:30 p.m. PT

Trial Date: N/A

# TO THE COURT, ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on June 28, 2024, at 1:30 p.m. or as soon thereafter as this matter may be heard before Judge Wesley L. Hsu in the aboveentitled Court, located at 350 W. 1ST Street, Los Angeles, CA 90012, Defendants Ryan Carroll; Max K. Day; Max O. Day; Michael Day; Yax Ecommerce LLC; Precision Trading Group, LLC; WA Distribution LLC; Providence Oak Properties, LLC; WA Amazon Seller LLC; MKD Investment Advisor, LLC; MKD Family Beneficiary, LLC; MKD Family Private Management Company, LLC; Max Day Consulting, LLC; Houtex Farm Equity Partners LLC; Business Financial Solutions Advisory LLC; Evo Maxx LLC; Yax IP and Management Inc. d/b/a "Fulfillable"; WWKB LLC; and Dreams To Reality LLC's ("Defendants") will and hereby do move this Court for (1) An Order dismissing Plaintiffs David Hough, Amund Thompson, Isabel Ramos, Anthony Ramos, and Michael Nibarger ("Plaintiffs") claims for conspiracy to commit fraud, conspiracy to make fraudulent transfers,

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conspiracy to violate CAL. BUS. & PROF. CODE § 17200 and §17500, and violations of securities laws pursuant to 15 U.S.C. § 771 against Defendants pursuant to Federal Rule of Civil Procedure 12(b)(2) and Federal Rule of Civil Procedure 12(b)(6). This Motion is made on the grounds that this Court lacks personal jurisdiction over the Defendants and Plaintiffs have failed to state a claim upon which relief may be granted for each of their causes of action against Defendants. Dated: May 31, 2024. Respectfully submitted, Long Beach, CA By: <u>/s/ William H. Shibley</u> William H. Shibley Attorney-in-Charge 

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SPECIALLY APPEARING DEFENDANTS RYAN

COME NOW

CARROLL; MAX K. DAY; MAX O. DAY; MICHAEL DAY; YAX ECOMMERCE LLC; PRECISION TRADING GROUP, LLC; WA DISTRIBUTION LLC; PROVIDENCE OAK PROPERTIES, LLC; WA AMAZON SELLER LLC; MKD INVESTMENT ADVISOR, LLC; MKD FAMILY BENEFICIARY, LLC; MKD FAMILY PRIVATE MANAGEMENT COMPANY, LLC; MAX DAY CONSULTING, LLC; HOUTEX FARM EQUITY PARTNERS LLC; BUSINESS FINANCIAL SOLUTIONS ADVISORY LLC; EVO MAXX LLC; YAX IP AND MANAGEMENT INC. (D.B.A. "FULFILLABLE"); WWKB LLC; DREAMS TO REALITY LLC ("Defendants"), and hereby files Defendants' Motion to Dismiss ("Motion") pursuant to Rule 12(b)(2) and Rule 12(b)(6) and respectfully shows the Court as follows:

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#### MEMORANDUM OF POINTS AND AUTHORITIES

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#### I. FACTUAL AND PROCEDURAL BACKGROUND

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1. On April 9, 2024, the original plaintiffs David Hough, Mouloud Hocine,

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Jennifer Lehmkuhl Hill, Amund Thompson, and Paul Panico filed their original

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Complaint against Defendants asserting causes of action for conspiracy to commit

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fraud, fraudulent transfers, conspiracy to violate California Business and

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Professions Code §17200, and violations of securities laws, despite the fact that

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they each have valid written contracts that prohibit such claims. See Dkt. 40.

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- On April 9, 2024, Plaintiffs also filed an Ex Parte Application for a 2. Temporary Restraining Order and an Order to Show Cause regarding a Preliminary Injunction ("Application"), seeking the extraordinary remedy of a freeze of all of the Defendants' assets pre-judgment as well as a disclosure of all their financial information pre-judgment. See Dkt. 9.
- 3. On April 11, 2024, Defendants filed an Opposition to Plaintiffs' Application ("Opposition") on the grounds that (a) this Court lacked personal jurisdiction over the Defendants; (b) the case should be compelled to binding arbitration pursuant to the Plaintiffs' written contracts; (c) Plaintiffs failed to establish a likelihood of success on the merits on any of their claims; (d) Plaintiffs' evidence of alleged representations outside the written contracts constituted inadmissible parol evidence; and other factors. See Dkt. 13.
- On April 12, 2024, Plaintiffs filed a Reply to Defendants' Opposition to 4. Plaintiffs' Application. See Dkt. 15.
- On April 15, 2024, this Court issued a Temporary Restraining Order ("TRO"), which held that the Court did not have personal jurisdiction over any of the Defendants apart from the Defendants Ryan Carroll; Max O. Day; Max K. Day; Michael Day; Yax Ecommerce LLC; WA Distribution LLC; and Precision Trading Group, LLC (the "Original Jurisdictional Defendants") based upon the facts available to the Court at the present time. See Dkt. 17.

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- On April 26, 2024, the Original Jurisdictional Defendants submitted their 6. Supplemental Brief in Opposition to Plaintiffs' Application ("Supplemental Brief") in accordance with the Court's Minute Order. See Dkt. 31.
- On April 28, 2024, the Original Jurisdictional Defendants filed a Motion to 7. Compel Arbitration and a Motion to Stay. See Dkt. 34. For purposes of judicial efficiency, Defendants hereby incorporate by reference the arguments previously made in their previously filed Opposition (Dkt. 13), their Supplemental Brief (Dkt. 31), and their Motion to Compel Arbitration (Dkt. 34) and will not be restating all of the arguments in their Opposition and Supplemental Brief here.
- On April 30, 2024, Defendants filed their original Motion to Dismiss under 8. Rule 12(b)(2) for lack of personal jurisdiction and Rule 12(b)(6) for failure to state a claim. See Dkt. 40. As set forth in Defendants' Opposition and the Jurisdictional Defendants' Motion to Compel Arbitration, this Court lacks personal jurisdiction over the Defendants and Plaintiffs have failed to state a claim upon which relief may be granted on any of their causes of action.
- 9. On May 13, 2024, this Court issued an Order granting a Preliminary Injunction Freezing Assets. See Dkt. 49. In that Order, the Court found "there is not enough evidence to establish personal jurisdiction over Entity Defendants Precision Trading Group, LLC and WA Distribution LLC." *Id.* at p. 5.

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10. On May 20, 2024, Plaintiffs filed their First Amended Complaint ("Amended Complaint"), alleging identical causes of action, but swapping out three of the plaintiffs and adding numerous additional defendants. *See* Dkt. 56.

11. Thus, Defendants hereby file their Amended Motion to Dismiss under Rule 12(b)(2) for lack of personal jurisdiction and Rule 12(b)(6) for failure to state a claim.

#### II. ARGUMENT AND AUTHORITIES

#### A. Legal Standard for a Rule 12(b)(2) Motion to Dismiss

- 12. Federal Rule of Civil Procedure 12(b)(2) permits a defendant to file a motion to dismiss based upon a lack of personal jurisdiction. "In opposing a defendant's motion to dismiss for lack of personal jurisdiction, the plaintiff bears the burden of establishing that jurisdiction is proper." *Ranza v. Nike, Inc.*, 793 F.3d 1059, 1068 (9th Cir. 2015) (citation omitted). A plaintiff may not simply rest on the "bare allegations of [the] complaint." *Id.* (citations omitted).
- 13. "Federal courts ordinarily follow state law in determining the bounds of their jurisdiction over [defendants]." *Daimler AG v. Bauman*, 571 U.S. 117, 125 (2014) (citing FED.R.CIV.P. 4(k)(1)(A)). Personal jurisdiction in federal court is governed by the law of the state in which the federal court sits. *Walden v. Fiore*, 571 U.S. 277, 283 (2014) (citations omitted).
- 14. A California court may exercise personal jurisdiction over a nonresident defendant to the extent allowed under the state and federal Constitutions. *See* CODE

CIV. PROC., § 410.10. "Because California's long-arm jurisdictional statute is coextensive with federal due process requirements, the jurisdictional analyses under California state law and federal due process are the same. *Schwarzenegger v. Fred Martin Motor Co.*, 374 F.3d 797, 800 (9th Cir. 2004) (citation omitted); *Accord Daimler*, 571 U.S. at 125.

15. The exercise of personal jurisdiction is constitutionally permissible only if the defendant has sufficient "minimum contacts" with the forum state so that the exercise of jurisdiction "does not offend 'traditional notions of fair play and substantial justice.' "International Shoe Co. v. Washington, (1945) 326 U.S. 310, 316. "Each defendant's contacts with the forum State must be assessed individually." Calder v. Jones, (1984) 465 U.S. 783, 788.

- 16. A defendant that has substantial, continuous, and systematic contacts with the forum state is subject to general jurisdiction. *Perkins v. Benguet Mining Co.*, (1952) 342 U.S. 437, 445–446. Absent such extensive contacts, a defendant may only be subject to specific jurisdiction. *Helicopteros Nacionales de Colombia v. Hall*, (1984) 466 U.S. 408, 414, fn. 8. Specific jurisdiction "depends on the quality and nature of the defendant's forum contacts in relation to the particular cause of action alleged." *HealthMarkets, Inc. v. Superior Court*, 171 Cal. App. 4th 1160, 1167 (2009).
- 17. A nonresident defendant is subject to specific jurisdiction only if "(1) the defendant purposefully availed itself of the benefits of conducting activities in the

forum state; (2) the controversy arises out of or is related to the defendant's forum contacts; and (3) the exercise of jurisdiction would be fair and reasonable." *Id.* (*Citing Burger King Corp. v. Rudzewicz*, (1985) 471 U.S. 462, 472, 475-478).

# B. This Court Lacks Personal Jurisdiction Over the Defendants, Particularly All Defendants Apart from Wealth Assistants

- 18. Plaintiffs have "the initial burden to demonstrate facts establishing a basis for personal jurisdiction." *HealthMarkets*, 171 Cal. App. 4th at 1167. Plaintiffs' bare bones allegations that Defendant Yax Ecommerce, LLC, f/k/a Wealth Assistants, LLC ("Wealth Assistants") marketed its services throughout the United States and that it entered into business contracts with a couple of California residents is certainly insufficient to establish the high burden of general jurisdiction over a nonresident. Plaintiffs' cursory jurisdictional allegations are also woefully insufficient to subject any of the Defendants to specific jurisdiction.
- 19. "The purposeful availment inquiry ... focuses on the defendant's intentionality." *HealthMarkets*, 171 Cal. App. 4th at 1168 (citations omitted). "This prong is only satisfied when the defendant purposefully and voluntarily directs his activities toward the forum so that he should expect, by virtue of the benefit he receives, to be subject to the court's jurisdiction based on his contacts with the forum." *Pavlovich v. Superior Court*, (2002) 29 Cal. 4th 262, 269.
- 20. A few contracts with California residents is insufficient to establish purposeful availment, even for Wealth Assistants, let alone the other entity and individual

defendants who were not a party to these contracts. *See Goehring v. Superior Court*, (1998) 62 Cal. App. 4th 894, 907 (finding no purposeful availment based solely on the defendants' execution of "sales, security and escrow agreements" with a forum resident); *Doe v. Unocal Corp.*, (9th Cir. 2001) 248 F.3d 915, 924 (finding no purposeful availment based solely on the defendant's contractual relations with a forum resident); *McGlinchy v. Shell Chemical Co.*, (9th Cir. 1988) 845 F.2d 802, 816 (same).

- a. The Court Lacks Personal Jurisdiction over the other Entity Defendants.
- 21. With respect to the other entity Defendants, Plaintiffs have merely alleged that one or more directors or owners are common. However, the fact that "directors and officers were interlocking is insufficient to rebut the presumption that each common officer or director wore the appropriate 'hat' when making corporate and operational decisions for the respective entities," and does not provide basis for exercise of personal jurisdiction over a nonresident corporation, even in a state where an affiliate or subsidiary engaged in business. *Sonora Diamond Corp. v. Superior Court*, 83 Cal. App. 4th 523, 549 (2000) (*Citing Lowell Staats Mining Co., Inc. v. Pioneer Uravan Inc.*, (10th Cir. 1989) 878 F.2d 1259, 1262).
- 22. Similarly, "the mere fact that an officer of the foreign corporation also exercised director duties in-forum" is insufficient to establish personal jurisdiction over that director or officer. *Rivelli v. Hemm*, 67 Cal. App. 5th 380, 396 (2021) (*Citing Sonora Diamond*, 83 Cal.App.4th at 549, 552). "Personal jurisdiction must

be based on forum-related acts that were personally committed by each nonresident defendant." *Id.* (*Quoting In re Automobile Antitrust Cases I & II*, (2005) 135 Cal. App.4th 100, 113). "Allegations of conspiracy [also] do not establish as a matter of law that if one conspirator comes within the personal jurisdiction of our courts, then California may exercise jurisdiction over other nonresident defendants who are alleged to be part of that same conspiracy." *In re Automobile Antitrust*, 135 Cal. App.4th at 113.

- 23. In fact, this Court has already ruled that it does not have personal jurisdiction over all entity Defendants, apart from the specified Jurisdictional Defendants (defined as entity Defendant Yax Ecommerce and individual Defendants Max K. Day, Max O. Day, Michael Day, and Ryan Carroll) based upon the facts and evidence thus far presented by Plaintiffs. *See* Dkt. 17; Dkt. 49 at p. 5.
- 24. Accordingly, California does not have personal jurisdiction over any of the other entity Defendants, even if it possesses personal jurisdiction over Wealth Assistants.
  - b. This Court lacks Personal Jurisdiction over Defendant Max O. Day.
- 25. As set forth in the Declaration of Max O. Day, he only ever served as an independent contractor to Wealth Assistants.<sup>1</sup> He was not an employee, owner, manager or stakeholder. *Id.* He never had any access to any company funds, financial records, bank accounts, or other assets, beyond the occasional performance

<sup>&</sup>lt;sup>1</sup> See Exhibit A, Declaration of Max O. Day at ¶5.

report provided by the owners and managers of Wealth Assistants. *Id.* at ¶6. Plaintiffs' counsel, Nico Banks' ("Mr. Banks"), relentless pursuit of Max O. Day in this litigation and other proceedings is a case of assumed malfeasance based upon a shared name. *Id.* at ¶9. Mr. Banks assumes, without any factual basis, that because Max O. Day happens to share a name with Max K. Day, he must also have been an owner or manager of Wealth Assistants, and thus a participant in the alleged (but unsubstantiated) fraud. The TRO was erroneously issued against Max O. Day on the basis of Mr. Banks' false assertions of "fact" against Max O. Day.

26. In reality, Max O. Day is presently owed a substantial sum of money from Wealth Assistants. *See* Ex. A, Max O. Day Decl. at ¶8. This Court also lacks personal jurisdiction over Max O. Day as he was not an owner or manager of Wealth Assistants and had no dealings with California or its residents such that he should have expected to be hauled into Court in this forum. *Id.* at ¶5; *Burger King*, (1985) 471 U.S. at 472, 475-478.

- 27. This litigation and the resultant TRO has caused significant financial strain to Max O. Day and his family. *See* Ex. A, Max O. Day Decl. at ¶9. It has also damaged his personal and professional reputation by falsely associating him with allegations of fraud, without any factual basis. *Id.* Thus, this Court must dismiss Max O. Day form this litigation as it lacks personal jurisdiction over him.
  - c. This Court lacks Personal Jurisdiction over the Remaining Individual Defendants.

- 28. When a plaintiff is seeking to acquire jurisdiction over an officer of a corporation on an individual basis, "there must be a reason for the court to disregard the corporate form." *Davis v. Metro Prods.*, 885 F.2d 515, 520 (9th Cir.1988). "Under the fiduciary shield doctrine, a person's mere association with a corporation that causes injury in the forum state is not sufficient in itself to permit that forum to assert jurisdiction over the person." *Id*.
- 29. For jurisdictional purposes, "the acts of corporate officers and directors in their official capacities are the acts of the corporation *exclusively* and are thus *not material* for purposes of establishing minimum contacts as to the individuals." *Colt Studio, Inc. v. Badpuppy Enter.*, 75 F. Supp. 2d 1104, 1111 (C.D. Cal. 1999) (emphasis added); (*Citing Shearer v. Superior Court*, 70 Cal.App.3d 424, 430 (1977)). "Implicit in this principle is the consideration that corporations are separate legal entities that cannot act on their own but must do so through their appointed representatives." *Id.* (*Citing Mihlon v. Superior Court*, 169 Cal.App.3d 703, 713 (1985)). Accordingly, "acts performed by these individuals, in their official capacities, cannot reasonably be attributed to them as individual acts creating personal jurisdiction." *Id.*
- 30. As admitted by Plaintiffs, none of the individual Defendants live in California and they are being sued solely due to their status as member of the various LLCs that Plaintiffs have sued. *See* Dkt. 40 at ¶¶25-30, 41, 42-50. All of the alleged representations made by the individual Defendants occurred in their official

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capacity as members of Wealth Assistants. *Id.* at ¶¶80, 85, 90, 96. Even taking the allegations of Plaintiffs' Amended Complaint as true, it is clear that the individual Defendants' alleged representations about the potential financial performance of an Amazon Storefront pursuant to a contract for services with Wealth Assistants were made by and on behalf of Wealth Assistants. Furthermore, Plaintiffs cannot rest upon the laurels of the conclusory allegations in their Amended Complaint. *Ranza*, 793 F.3d at 1068.

- 31. Plaintiffs also make allegations regarding alleged fraudulent transfers to certain individual Defendants; however, there is zero evidence that any transfer was ever made to a single individual Defendant, let alone a fraudulent transfer. *See* Dkt. 40 at ¶101-106, 117, 166-168, 172. These allegations are mere speculation by Plaintiffs and their counsel. Thus, on a Rule 12(b)(2) Motion to Dismiss, Plaintiffs cannot meet their burden of establishing personal jurisdiction over the individual Defendants based on such conclusory allegations.
- 32. Plaintiffs have also alleged in recent filings that they intend to pursue certain alter-ego theories. However, such theories are glaringly absent from their Amended Complaint. *See* Dkt. 40. Nevertheless, Plaintiffs cannot establish an alter-ego theory to confer personal jurisdiction over the non-Wealth Assistants Defendants either. In order to prevail on an alter ego theory, plaintiff must make a prima facie case "(1) that there is such unity of interest and ownership that the separate personalities of [the entities] no longer exist and (2) that failure to disregard [their separate

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identities] would result in fraud or injustice." *Colt Studio*, 75 F. Supp. 2d at 1111 (*Quoting Flynt Distrib. Co., Inc. v. Harvey*, 734 F.2d 1389, 1393 (9th Cir.1984)).

Plaintiffs cannot establish that such a unity of interest exists such that the 33. personality of Wealth Assistants no longer exists. Similar to the allegations in Colt Studio, Plaintiffs' conclusory allegations that the individual Defendants were behind the actions of Wealth Assistants or were acting in concert with the entity Defendants is insufficient. Colt Studio, 75 F. Supp. 2d at 1111. Plaintiffs also cannot establish that a fraud or injustice would result if the separate identity of the LLC was not disregarded. Plaintiffs essentially contend that they may not be able to collect a monetary judgment against Wealth Assistants. However, "California courts have held that the difficulty in collecting a judgment, as from an undercapitalized subsidiary, does not fulfill the requirement of injustice. Pac. Mar. Freight, Inc. v. Foster, No. 10-CV-0578-BTM-BLM, 2010 WL 3339432, at \*7 (S.D. Cal. Aug. 24, 2010) (Citing Virtualmagic Asia, Inc. v. Fil-Cartoons, Inc., 99 Cal.App.4th 228, 245 (2002)). Thus, Plaintiffs cannot prove the second element of an alter-ego theory either. Rather, Plaintiffs "must rely solely on the minimum contacts doctrine to establish personal jurisdiction over the ... individual defendants," which they admittedly cannot establish and they make no allegations to support such a claim. Colt Studio, 75 F. Supp. 2d at 1111.

34. Accordingly, this Court should grant Defendant's Rule 12(b)(2) Motion to Dismiss for lack of personal jurisdiction.

#### C. Legal Standard for a Rule 12(b)(6) Motion to Dismiss.

35. Rule 12(b)(6) authorizes dismissal for "failure to state a claim upon which relief can be granted" when a complaint does not meet the pleading requirements of Rule 8. FED. R. CIV. P. 12(b)(6). As discussed more thoroughly in Defendant's Opposition and the Original Jurisdictional Defendant's Motion to Compel Arbitration, which are hereby incorporated by this reference, Texas and Florida law should apply to Plaintiffs' claims pursuant to the choice of law provisions in their written contracts.<sup>2</sup>

36. First, a court "considering a motion to dismiss may begin by identifying allegations that, because they are mere conclusions, are not entitled to the assumption of truth." *Ashcroft v. Iqbal*, 556 U.S. 662, 664 (2009). Then, when reviewing the sufficiency of a complaint, the court must "determine whether the plaintiff has stated a legally cognizable claim that is plausible ..." *Lone Star Fund V (U.S.), L.P. v. Barclays Banks PLC*, 594 F. 3d 383, 387 (5th Cir. 2010) (citation omitted). This "plausibility standard is not akin to a 'probability requirement,' but it asks for more than a sheer possibility that a defendant has acted unlawfully." *Ashcroft*, 556 U.S. at 678 (citation omitted). The plaintiff must "plead[] factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged." *Id*.

<sup>27 | 2</sup> See Dkt. 13 at p. 13, fn. 3; Dkt. 34 at p. 7; See Ex. A. to Decl. Day (Dkt. 34-2) at p. 7, Texas law; Ex. B. to Decl. Day (Dkt. 34-3) at p. 7, Texas law; Ex. C. to Decl. Day (Dkt. 34-4) at p. 7, Texas law; Ex. D. to Decl. Day (Dkt. 34-5) at p. 7, Texas law; Ex. E to Decl. Day (Dkt. 34-6) at p. 6, 10, Florida law.

37. Where a complaint pleads facts that are 'merely consistent with' a defendant's liability," it fails to meet the plausibility test. *Ashcroft*, 556 U.S. at 678. While a court must accept well-plead factual allegations in the complaint as true, a court need not defer to legal conclusions that a complaint couches as facts. "Rule 8 ... does not unlock the doors of discovery for a plaintiff armed with nothing more than conclusions. *Id.* at 678-79. "Plaintiff's obligation to provide the grounds of his entitlement to relief requires more than labels and conclusions, and a formulaic recitation of the elements of a cause of action will not do." *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 555 (2007) (internal quotation marks, brackets, and citation omitted). Nor does a complaint suffice if it tenders "naked assertion[s]" devoid of "further factual enhancement." *Id.* at 557.

- D. Plaintiffs Have Failed to State a Claim Upon Which Relief Can be Granted for Each of the Defendants, Particularly the Non-Wealth Assistants Defendants
- 38. With respect to all Defendants apart from Wealth Assistants and the individual defendants, (the "Additional Defendants") Plaintiffs' Amended Complaint and *Ex Parte* Application is completely devoid of any specific factual allegations of wrongdoing by said Additional Defendants. The allegations with respect to the Additional Defendants consist solely of the fact that one Defendant Max K. Day bears some relationship to the other entities (whether it be by virtue of some level of ownership, management, a simple shared address for service of process, or even just a similar sounding name or initials). *See* Dkt. 9 at pp. 13-15.

This is woefully insufficient to prove a likelihood of success on the merits on any of

Plaintiffs' causes of action against these Additional Defendants. Plaintiffs have not

alleged a single fact with respect to any action or inaction taken by the Additional

misconduct of the Additional Defendants, Plaintiffs' Amended Complaint against

the Additional Defendants must be dismissed even if they are even partially

As Plaintiffs indisputably have no specific allegations regarding any alleged

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Defendants. Id.

successful as to Wealth Assistants.

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#### E. Plaintiffs Failed to State a Claim for Their Fraud Cause of Action

40. Plaintiffs' primary cause of action against Defendants is fraud, yet they fail to identify a single misrepresentation of material fact.

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41. "It is established law, in this circuit and elsewhere, that Rule 9(b)'s particularity requirement applies to state-law causes of action." *Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097, 1103 (9th Cir. 2003). "[W]hile a federal court will examine state law to determine whether the elements of fraud have been pled sufficiently to state a cause of action, the Rule 9(b) requirement that the *circumstances* of the fraud must be stated with particularity is a federally imposed rule." *Id.* (collecting cases) (emphasis in original); *See also Kearns v. Ford Motor Co.*, 567 F.3d 1120, 1125 (9th Cir. 2009) (same). To satisfy Rule 9(b), a pleading must identify "the who, what, when, where, and how of the misconduct charged," as well as "what is false or misleading about [the purportedly fraudulent] statement,

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and why it is false." Cafasso, U.S. ex rel. v. Gen. Dynamics C4 Sys., Inc., 637 F.3d 1047, 1055 (9th Cir. 2011)

42. Such details are glaringly absent from Plaintiffs' Amended Complaint. Plaintiffs did not plead their fraud claim with specificity, including what statements were made, when they were made, by whom they were made, to whom they were made, and by what means they were made.

43. Plaintiffs' allegations boil down to the fact that their businesses were unsuccessful, which is a known inherent risk of any entrepreneurial enterprise. The only alleged "misrepresentations" are that Wealth Assistants advertised that the profits of an online store it managed should grow to more than \$10,000 per month by the end of the store's first year. See Dkt. 40 at ¶11. It is clear under Texas law that the profit projections in Wealth Assistant's advertising were mere puffery, not actionable fraud. Southland Sec. Corp. v. INSpire Ins. Sols., Inc., 365 F.3d 353 (5th Cir. 2004) (predictions of future earnings and revenues were puffery, not actionable)<sup>3</sup>. The slide deck and other advertising contained express warnings that the income projections were just that, projections, not guarantees of success. An assertion that a store may achieve \$10,000 in profits within 12-18 months of operations, is not an unconditional guarantee of an exact dollar amount of income. The slide deck contained within Plaintiffs' Amended Complaint also contains

<sup>&</sup>lt;sup>3</sup> Many of Plaintiffs' contracts have choice of law provisions, which hold that Texas law applies; hence the discussion of Texas law, however California law also holds that mere puffery is not actionable fraud. *See e.g. In re Impac Mortg. Holdings, Inc. Sec. Litig.*, 554 F. Supp. 2d 1083, 1096 (C.D. Cal. 2008).

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explicit warnings that any income projections are theoretical and not to be relied upon. See Dkt. 40 at p. 17. Specifically, it states multiple times on multiple pages that:

> The images and sales summary are not actual and are used for illustrative purposes only ... No client's success, earnings, or production results should be viewed as typical, average, or expected. Not all clients achieve the same or similar results due to many factors, including, but not limited to, the amount of inventory purchase per month to be sold on your store, margins of products to be sold, and your results may be higher, or lower than stated. an stated.

Id. Plaintiffs written contracts also warned that "[t]he Service Provider is not liable for any specific outcomes and makes no claims about the amount of success the Client will achieve. Results may vary depending on many factors, such as market trends, conditions and third-party algorithms over which the Service Provider has not influence." See Ex. A to Dkt. 40 at p. 2, Clause 3A. "The essence of fraud is that its perpetrator has persuaded his victim to believe, beyond the dictates of reason or prudence, what is not so." United States v. Greenlaw, 84 F.4th 325, 339 (5th Cir. 2023) (emphasis added).

"It is well settled that representations as to future earnings or profits are mere opinion, and cannot be treated as fraud." Sommer v. Martinaire, Inc., 1993 WL 385443 at \*5 (Tex.App.-Dallas); See also Zar v. Omni Indus., Inc., 813 F.2d 689, 693 (5th Cir. 1987)( "[t]he generally accepted rule in Texas jurisprudence is that future predictions and opinions, especially those regarding the future profitability of

a business, cannot form a basis for fraud as a matter of law."). As stated in *Lloyd v*. *Junkin*:

In order to effect a sale, induce the making of a contract, or place a proposed investment in a favorable light, it is quite common to make representations as to future value, productiveness, efficiency, or economy, or as to expected earnings or profits. But since that which lies in the future cannot be a matter of certain knowledge, it is held that all such representations must be taken and understood as mere expressions of opinion, and therefore their nonfulfillment cannot be treated as fraud.

75 S.W.2d 712, 714 (Tex.Civ.App.—Dallas 1934, no writ). Thus, the alleged representations regarding the potential profitability of an Amazon storefront cannot constitute actionable fraud.

45. Plaintiffs also have insufficiently pled the other elements of fraud (namely (2) knowledge of falsity; (3) intent to induce reliance; (4) justifiable reliance; and (5) resulting damage). *Italian Cowboy Partners, Ltd. v. Prudential Ins. Co. of Am.*, 341 S.W.3d 323, 337 (Tex. 2011). Plaintiffs' allegations that Defendants knew these statements regarding Wealth Assistant's businesses being profitable were false at the time they were made is a mere conclusory recitation of the element, which is insufficient. As set forth by the California Supreme Court: "we stress that the intent element of promissory fraud entails more than proof of an unkept promise or mere failure of performance." *Riverisland Cold Storage, Inc. v. Fresno-Madera Prod. Credit Assn.*, 55 Cal. 4th 1169, 1183 (2013). In fact, Plaintiffs allege in their Amended Complaint that Wealth Assistants did not honor its alleged promises because it was going out of business and planned to "cease all operations before

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December 1, 2023." See Dkt. 40 at ¶101. If Wealth Assistants faced unanticipated financial conditions and had to shut down its business as Plaintiffs allege, that would indicate that Defendants in fact did not know that the prior alleged representations about Wealth Assistants being profitable were false at the time they were made years prior.

Further, "promissory fraud, like all forms of fraud, requires a showing of

justifiable reliance on the defendant's misrepresentation." Riverisland Cold Storage, 55 Cal. 4th at 1183. Plaintiffs cannot establish justifiable reliance. If the parties' written agreement directly contradicts a party's alleged belief, that party cannot show actual and justifiable reliance as a matter of law. Mercedes-Benz USA, LLC v. Carduco, Inc., 583 S.W.3d 553, 559 (Tex. 2019). As the Texas Supreme Court explained, "a party to a written contract cannot justifiably rely on oral misrepresentations regarding the contract's unambiguous terms." Id.; See also Thigpen v. Locke, 363 S.W.2d 247, 251 (Tex. 1962) ("In an arm's-length transaction the defrauded party must exercise ordinary care for the protection of his own interests.... [A] failure to exercise reasonable diligence is not excused by mere confidence in the honesty and integrity of the other party."). This is particularly true when the party had a reasonable opportunity to review the written agreement but failed to do so. See Tex. & Pac. Ry. Co. v. Poe, 115 S.W.2d 591, 592 (1938).

47. Here, Plaintiffs are limited to the terms of his written contracts. "There is no evidence of active trickery or deceit in this record." *Thigpen*, 363 S.W.2d at 251.

48. Even if Plaintiffs' parol evidence were ultimately admissible, which it is not as discussed *infra*, the express written terms of such evidence also contradict Plaintiffs' position as they contained explicit warnings that they were merely indications of potential future profits, not guarantees of the performance of any particular store. Thus, Plaintiffs cannot prove the element of justifiable reliance and their fraud claims must be dismissed.

# F. Plaintiffs' Alleged Representations Outside of the Written Contract are Prohibited by the Parol Evidence Rule

49. As the majority of Plaintiffs' contracts mandate the application of Texas substantive law, but some mandate the application of Florida substantive law, Defendants will discuss both Florida and Texas law, although the law is substantially identical in both venues. "[I]t is a well settled principle of contract law that where the terms of a contract are unambiguous, the parties' intent must be determined from within the four corners of the document." *Barakat v. Broward Cnty. Hous. Auth.*, 771 So. 2d 1193, 1194 (Fla. Dist. Ct. App. 2000); *See also Posse Energy, Ltd. v. Parsley Energy*, LP, 632 S.W.3d 677, 687 (Tex. App. 2021). "[A] court may not consider extrinsic or parol evidence to change the plain meaning set forth in the contract." *Spring Lake NC, LLC v. Figueroa*, 104 So. 3d 1211, 1214 (Fla. Dist. Ct. App. 2012); *See also Anglo-Dutch Petroleum Int'l, Inc. v. Greenberg Peden, P.C.*, 352 S.W.3d 445, 451 (Tex. 2011).

- 50. "It is never the role of a trial court to rewrite a contract to make it more reasonable for one of the parties or to relieve a party from what turns out to be a bad bargain." *Barakat*, 771 So. 2d at 1194. In the absence of ambiguity, "the language itself is the best evidence of the parties' intent and its plain meaning controls." *Id.*; *See also First Bank v. Brumitt*, 519 S.W.3d 95 (Tex. 2017).
- 51. It is noteworthy that the parol evidence rule is not a rule of evidence, but a "fundamental rule of substantive law," making its discussion appropriate at this stage. *The Florida Bar v. Frederick*, 756 So.2d 79, 85 n. 2 (Fla.2000); *See also Johnson v. Driver*, 198 S.W.3d 359, 364 (Tex. App.--Dallas 2006).
- 52. All of Plaintiffs' alleged misrepresentations, apart from the written contracts, constitute inadmissible parol evidence. The written contracts are not alleged to be ambiguous. Thus, in interpreting and enforcing the written contracts, the Court is limited to the four-corners of the agreement. *Spring Lake NC*, 104 So. 3d at 1214; *Anglo-Dutch*, 352 S.W.3d at 451.
- G. Plaintiffs Cannot Show a Likelihood of Success on Their Fraudulent Transfer Claim
- 53. Both California and Texas have adopted the Uniform Fraudulent Transfer Act ("UFTA"). The elements of a fraudulent transfer are: (1) a creditor; (2) a debtor; (3) the debtor transferred assets shortly before or after the creditor's claim arose; (4) with actual intent to hinder, delay, or defraud any of the debtor's creditors; (5)

3439.04(A); See also Tex. Bus. & Com. Code § 24.005.

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54. As Plaintiffs' fraudulent transfer claim requires a showing of specific intent to defraud, it also must satisfy the particularity requirements of Rule 9(b). Vess, 317

without receiving a reasonably equivalent value in exchange. CAL. CIV. CODE §

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F.3d at 1103 (Rule 9(b) must be satisfied anytime fraud is an essential element of a

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"grounded in fraud" regardless of whether fraud is a required element of the state

cause of action or whenever there are averments of fraud or the cause of action or

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law claim).

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- 55. Plaintiffs merely make bare-bones conclusory allegations that Defendants
- 13 have engaged in fraudulent transfers with no specific factual information. See Dkt.

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- 40 at ¶¶101-106, 117, 166-168, 172. There are no dates, amounts, or means
- 16 specified. These allegations are mere speculation by Plaintiffs and their counsel
  - without the requisite specificity.

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- 56. Furthermore, there are no allegations sufficient to support an actual intent to
- 20 hinder, delay, or defraud any alleged creditor. Nor is there anything apart from a
- 21 conclusory statement to support the allegation that Wealth Assistants did not receive
- reasonably equivalent value for any purported transfer.

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57. Thus, Plaintiffs' fraudulent transfer claim must also be dismissed.

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H. Plaintiffs Cannot Show a Likelihood of Success on Their Claim for Conspiracy to Violate California's Unfair Competition Law

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- 58. Plaintiffs also cannot meet the elements of their claim for conspiracy to violate California's Unfair Competition Law ("UCL"). CAL. Bus. & Prof. Code §§ 17200 et seq.
- 59. The UCL defines "unfair competition" as, any "unlawful, unfair or fraudulent business practice" *Id.* Unlawful business activity" proscribed under section 17200 includes "anything that can properly be called a business practice and that at the same time is forbidden by law." *Farmers Ins. Exch. v. Superior Court*, 2 Cal. 4th 377, 383 (1992) (citations omitted). "[I]n essence, an action based on Business and Professions Code section 17200 to redress an unlawful business practice 'borrows' violations of other laws." *Id.*
- 60. Plaintiffs have not identified or established a violation of any other federal or state law, that could be "borrowed" to satisfy the elements of a UCL claim. All of the issues of which Plaintiffs' complain are breach of contract issues: (1) Wealth Assistants did not set up certain online stores as allegedly promised in the contracts; (2) Wealth Assistants did not provide certain inventory as allegedly promised in the contracts; and (3) Wealth Assistants did not honor the buyback clause in the contracts. See Dkt. 40 at ¶¶13-15, 64-73. In fact, in alleging the promises that Wealth Assistants failed to deliver upon, Plaintiffs extensively reference the written contracts. Id. at ¶61-73, 81, 86.
- 61. "A plaintiff may thus not 'plead around' an 'absolute bar to relief' simply 'by recasting the cause of action as one for unfair competition'." Zhang v. Superior

Court, 57 Cal. 4th 364, 377 (2013). All of Plaintiffs' contracts with Wealth Assistants, which they tellingly never discuss, have a strict limitation of liability clause, which provides that Wealth Assistants shall not be liable, whether in tort or breach of contract, for any consequential damages, loss of business, diminution in value, costs of replacement, etc. and that Plaintiffs are limited to a recovery of the amount of fees they paid to Wealth Assistants in the prior 12 month period. See Ex. A. to Dkt. 40 at p. 6, Clause 8. Plaintiffs seek to evade the limitation of liability clause, which was highlighted for them in all capital letters, in the contracts they knowingly signed, by couching their claims under various tort theories. Id. If plaintiffs were allowed to cast any breach of contract as a UCL claim, it would eviscerate contract law in California, and the specifically negotiated for benefit of the bargain.

62. Plaintiffs are unclear in their Amended Complaint; however, to the extent they attempt to bae their UCL claim on a violation of California's false advertising laws, to state a claim under the UCL based on false advertising, it is necessary to show that "members of the public are likely to be deceived." *Committee on Children's Television, Inc. v. General Foods Corp.*, (1983) 35 Cal. 3d 197, 211. Unless the challenged conduct "targets a particular disadvantaged or vulnerable group, it is judged by the effect it would have on a reasonable consumer." *Lavie v. Procter & Gamble Co.*, (2003) 105 Cal. App. 4th 496, 506–507.

63. As noted by the FTC many years ago: "Perhaps a few misguided souls believe, for example, that all 'Danish pastry' is made in Denmark. Is it, therefore, an actionable deception to advertise 'Danish pastry' when it is made in this country? Of course not. A representation does not become 'false and deceptive' merely because it will be unreasonably misunderstood by an insignificant and unrepresentative segment of the class of persons to whom the representation is addressed." *Id*.

64. Wealth Assistants' alleged slide decks, merely state that the goal is to obtain \$10,000 in profits by months 9-12 of owning an Amazon store. *See* Dkt. 40 at p. 17. A reasonable consumer would understand that the examples of profitable stores in Wealth Assistant's alleged advertising, were just that, examples of profitability that might be attained, not an absolute guarantee that any certain number would be obtained by any certain date as specifically stated in said advertising. *Id*.

65. Further, Plaintiffs' UCL claim must also be plead with specificity pursuant to Rule 9(b). "In cases where fraud is not a necessary element of a claim, a plaintiff may choose nonetheless to allege in the complaint that the defendant has engaged in fraudulent conduct," as Plaintiffs have done here. *Vess*, 317 F.3d at 1103. "In some cases, the plaintiff may allege a unified course of fraudulent conduct and rely entirely on that course of conduct as the basis of a claim. In that event, the claim is said to be 'grounded in fraud' or to 'sound in fraud,' and the pleading of that claim as a whole must satisfy the particularity requirement of Rule 9(b)." *Id.* at 1103-

1104. Again, Plaintiffs have failed to plead their UCL claim with the requisite specificity, thus, Plaintiffs' UCL claim must also fail.

#### I. Plaintiffs' Claims for Violations of Securities Laws Must Also Fail

66. Plaintiffs bring a cause of action for violation of 15 U.S.C. § 771 against all Defendants. Section 771 creates a private cause of action for a plaintiff when a defendant sells the plaintiff unregistered securities, or sells the plaintiff securities by means of an untrue statement of material fact. *See* 15 U.S.C. § 771. The only definition of an unregistered security that could possibly apply is an "investment contract." *See* 15 U.S.C. § 77b.

67. In order to constitute an investment contract, three elements must be satisfied: (1) it "must involve an investment of money;" (2) "the money must have been invested in a common enterprise;" and (3) "the anticipated profit must come solely from the efforts of others." *S.E.C. v. Goldfield Deep Mines Co. of Nevada*, 758 F.2d 459, 463 (9th Cir. 1985). Here, Plaintiffs cannot prove either the second or third element. There are no allegations to support a notion that the Plaintiffs' money was invested in a common enterprise. Rather, the allegations and contracts evidence that each Plaintiffs were supplied with an individual storefront, whose profits belong solely to each individual Plaintiff. *See* Dkt. 40 at ¶60, 80-100; Ex. A to Dkt. 40; Ex. B to Dkt. 40. Plaintiffs' artful inclusion of the term "business opportunity" in their Amended Complaint does not turn it into an unregistered security. *Id*.

Plaintiffs' claim for violations of securities law must also satisfy the 68. requirements of Rule 9(b). Vess 317 F.3d at 1103-1104 (Citing See, e.g., Anderson v. Clow (In re Stac Elecs. Sec. Litig.), 89 F.3d 1399, 1404-05 (9th Cir.1996) ("We now clarify that the particularity requirements of Rule 9(b) apply to claims brought under Section 11 [of the 1933 Securities Act] when, as here, they are grounded in fraud." (emphasis added)); Shaw v. Digital Equip. Corp., 82 F.3d 1194, 1223 (1st Cir.1996) ("[D]espite the minimal requirements of Sections 11 and 12(2) [of the 1933 Securities Act], a complaint asserting violations of those statutes may yet 'sound[] in fraud.' For example, if a plaintiff were to attempt to establish violations of Sections 11 and 12(2) as well as the anti-fraud provisions of the Exchange Act through allegations in a single complaint of a unified course of fraudulent conduct, fraud might be said to 'lie[] at the core of the action.' " (emphasis added) (citation omitted, third and fourth brackets in original)); Melder v. Morris, 27 F.3d 1097, 1100 n. 6 (5th Cir.1994) ("Appellants maintain that their 1933 Securities Act claims were inappropriately subjected to the Rule 9(b) heightened pleading standard. This argument is untenable in light of the complaint's wholesale adoption of the allegations under the securities fraud claims for purposes of the Securities Act claims. When 1933 Securities Act claims are grounded in fraud rather than negligence as they clearly are here, Rule 9(b) applies." (emphasis added)); Shapiro v. UJB Fin. Corp., 964 F.2d 272, 288 (3d Cir.1992) ("[W]e determine whether Rule 9(b) applies to § 11 and § 12(2) claims grounded in fraud, a question not yet

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decided by this court.... [T]he plain language of the rule clearly encompasses § 11 and § 12(2) claims based on fraud like those before us." (emphasis added)). Plaintiffs have failed to plead their securities law claim with the requisite specificity.

Further, the anticipated profits were not to come solely from the efforts of

others. Plaintiffs had to have an active role in operating and maintaining their Amazon storefronts, namely they had to: (1) " maintain a legal U.S. business entity in good standing ... [(2)] establish an Amazon seller account owned by the Client's business ... [(3)] obtain[ing] the necessary business licenses [and] state sales tax exemption certificates, [(4)] pay[ing] any legally required taxes, [(5)] fil[ing] any lawfully required tax returns ... [and (6)] pay Amazon seller account fees directly to Amazon to maintain an active Amazon retail store, plus any webhosting fees." See Ex. A to Dkt. 40 at pp. 1-2. While Plaintiffs' make unsubstantiated allegations that other Wealth Assistant's clients had their Amazon storefronts suspended or terminated, Plaintiffs do not allege that this happened to any of them. Further, if other Amazon storefronts were suspended or terminated it was likely due to the client's failure to maintain the legal operation of their storefront as outlined in the contract above. Id.

70. The contracts also state that "[t]he final approval for the design, them, and niche for the Client's Amazon market place will be [made by] the Client ... the Service Provider will not be responsible or liable for any such selections made.." *Id*.

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selection of a nice market and the type of inventory they would sell. The contract further warned that "[t]he Service Provider is not liable for any specific outcomes and makes no claims about the amount of success the Client will achieve. Results may vary depending on many factors, such as market trends, conditions and thirdparty algorithms over which the Service Provider has not influence." *Id.* The contract also specifically stated that "the ability of the Service Provider to complete its responsibilities under the Agreement may be contingent on the Client's responsibilities. Accordingly, Service Provider is not responsible for any costs, charges, or losses incurred by the Client due to the Client's failures to meet its duties under this Agreement." *Id.* Therefore, Plaintiffs attempt to couch their service contracts as passive investment opportunities is disingenuous at best. If Plaintiffs failed to read their written contracts and understand their responsibilities thereunder, that blame rests with Plaintiffs, not Defendants.

Accordingly, this Court must dismiss Plaintiffs' cause of action for violation of securities laws.

#### III. **CONCLUSION**

Based on the foregoing and for good cause shown, Defendants respectfully 72. requests that this Court grant Defendants' Rule 12(b)(2) and Rule 12(b)(6) Motion to Dismiss and for such other and further relief to which the Defendants may show themselves to be justly entitled.

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